

Orange 2023



\$18.4 billion
Orange brand value *

8th
global **telecoms**
brand *

287
million
customers



1.5
million
Resellers in
Africa and the
Middle East



4,900
Shops worldwide





136,000

employees

26

countries

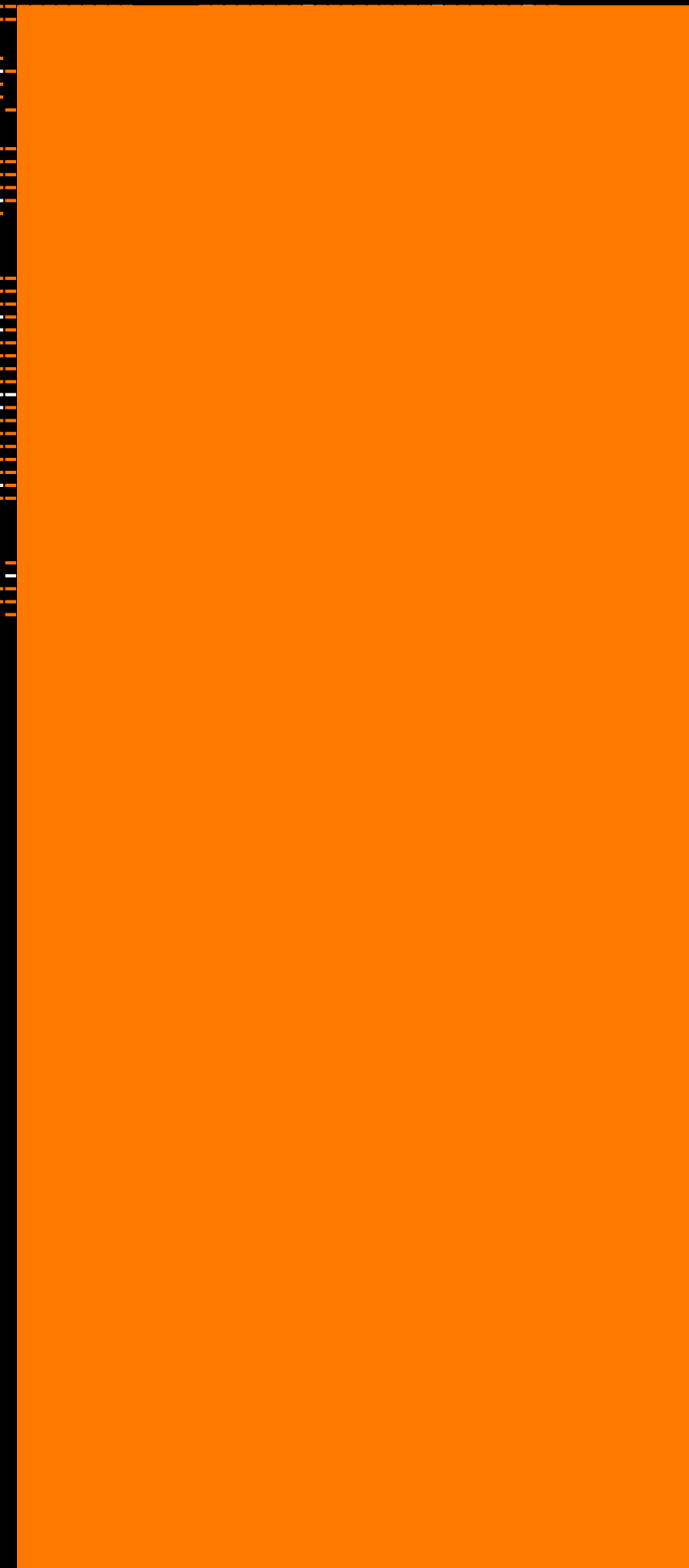
Europe

Belgium / Spain / France / Luxembourg /
Moldova / Poland / Romania / Slovakia

Africa and the Middle East

Botswana / Burkina Faso / Cameroon / Côte d'Ivoire / Egypt / Guinea / Guinea-Bissau / Jordan / Liberia / Madagascar
/ Mali / Morocco / Mauritius / Central African Republic / Democratic Republic of the Congo / Senegal / Sierra Leone /
Tunisia

€43.5 billion
revenue in 2022



€4.8 billion
net operating income



2nd
european
telecoms brand

4th
french
brand

01

Networks



N°1
in convergence
in Europe





61,7 million
fiber-ready **households**

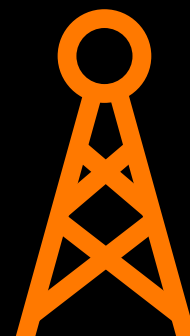
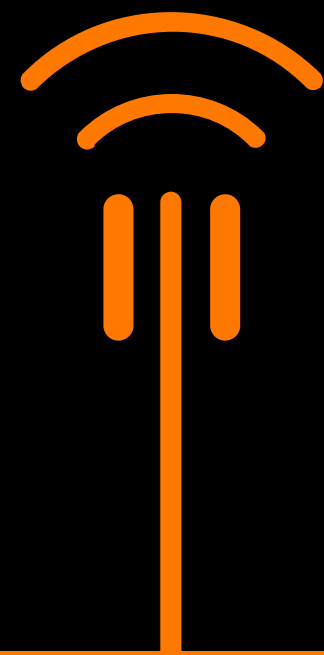




450,000 km
submarine cables



70,000
mobile towers





5G

in 7 European countries
and 1 African country

Belgium
Spain
France
Luxembourg
Poland
Romania
Slovakia
Botswana



4G

8 **European** countries

17 countries covered in
Africa and the Middle East



02

Entreprise

Orange Business



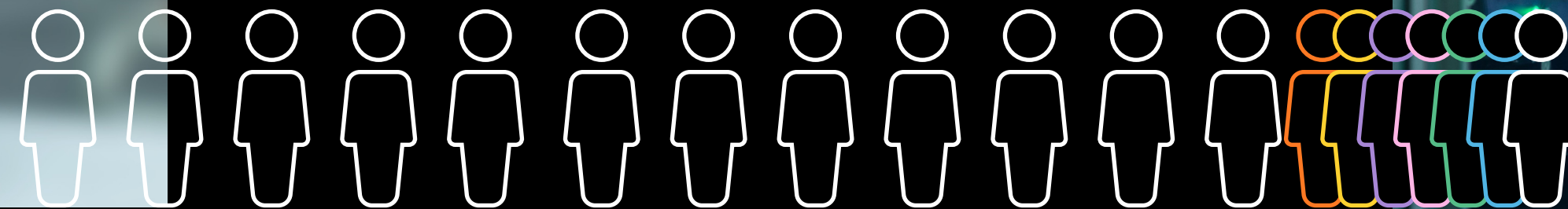
1st voice-data

network worldwide





2.5 million
pro and SME
customers



+1,000
multinational
customers

+70
data centers
on 5 continents

+9,000
experts in cloud,
cybersecurity, data, and AI

03

Cybersecurity

Orange Cyberdefense



+100,000
incidents analyzed / year



3,000
employees



32
cyberattack detection
centers worldwide

+250
experts in research &
innovation

04

Mobile financial services

Orange Money
Orange Bank



Almost

30

million active
customers

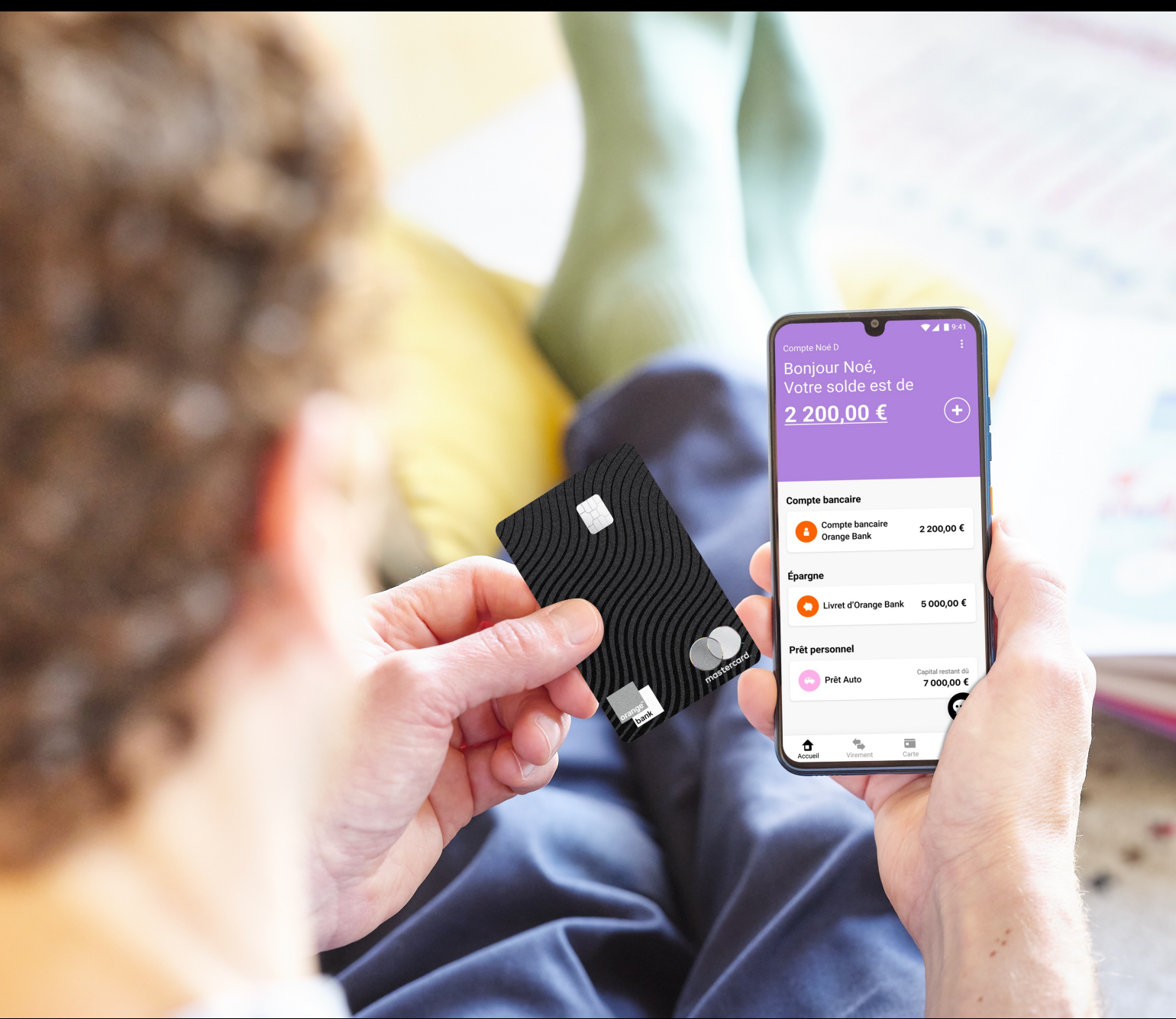
€100

billion in
transactions

450,000

of sale





2 million
customers in Europe

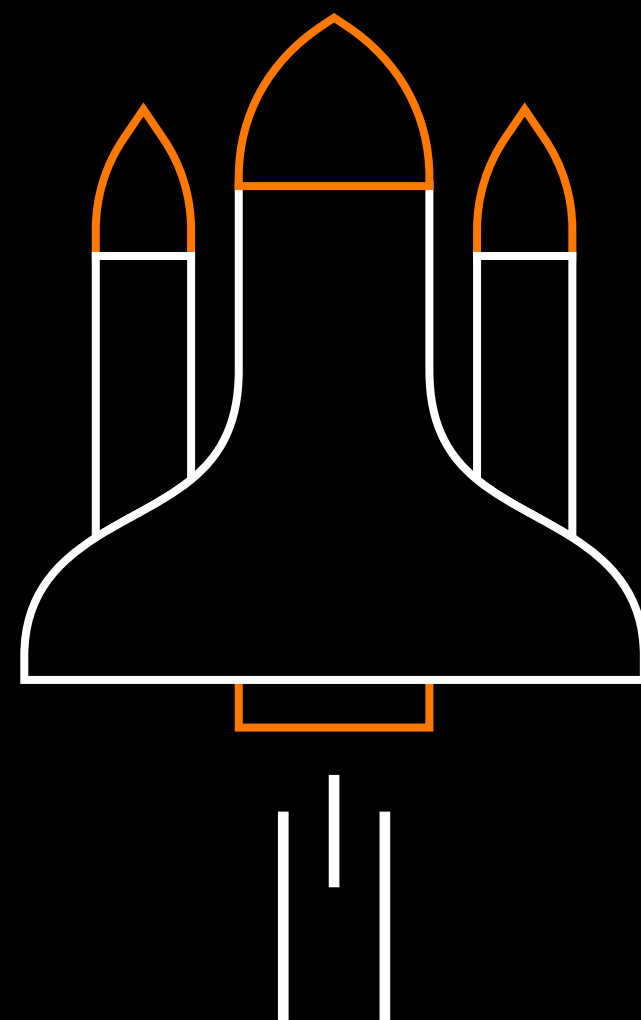


05

Start-Ups

+300

start-ups met each
year at **Orange
Silicon Valley**





€350

million assets under
management through
the Orange Ventures
fund

42 start-ups in the portfolio

20

Orange Fabs accelerators
on 4 continents



Orange Social Venture Prize (OSVP)

Orange launched the 13th Orange Social Venture Prize in Africa and the Middle East in March 2023.

Since it launched in 2011, Orange has awarded approx. €600,000 to more than 30 winners and supported more than 90 entrepreneurs.



06

**Orange
Innovation**



9,848

patents in the
portfolio

€605

million invested
in innovation

8,000

employees dedicated to
research and innovation,
including 680 researchers



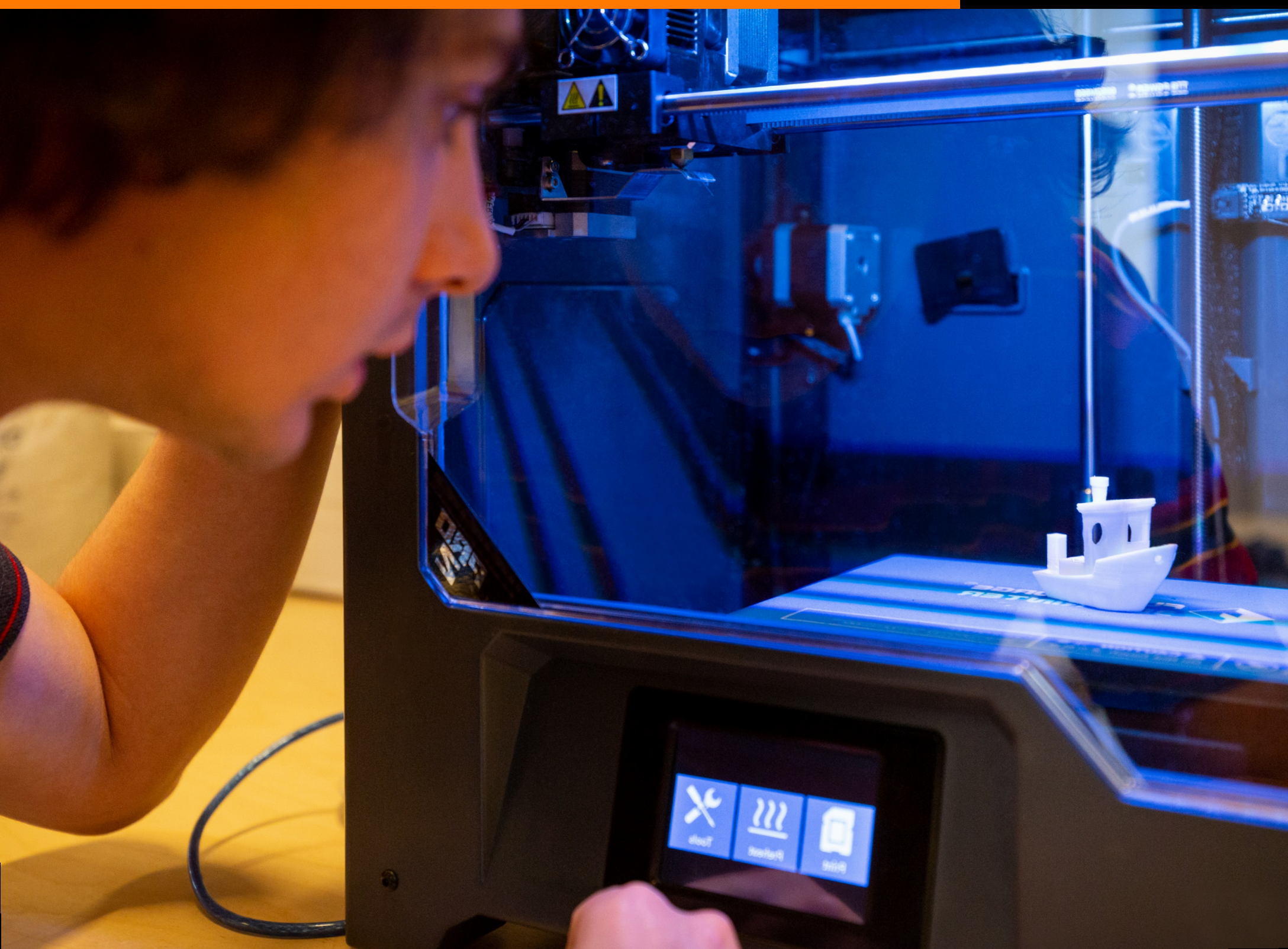
O7

**Committed
operator**

Significant contribution to 6 of the 17 Sustainable Development Goals



Digital equality



415
Digital Centers
in 23 countries

19
Orange
Digital Centers



1,400

digital schools opened since 2014 supporting 500,000 students in Africa and the Middle East

Digital
equality



Goal
**Net zero
carbon**
by 2040



-20.8% CO2 emissions
between 2015 and 2022

€50 million envelope
dedicated to reforestation
and natural ecosystem
restoration via the Orange
Nature fund

37.8% electricity from renewable
sources

23.1% collection rate of unwanted
mobiles in Europe

7,200 solar telecom sites deployed





of employees say
they are **proud to**
work for Orange

Responsible
employer



08

Purpose



**As a trusted
partner,
Orange gives
everyone the
keys to a
responsible
digital world**



Our strategic plan:

Lead the Future

Orange, a major digital player in Europe, Africa and the Middle East, presents its Lead the Future strategic plan.

It is built on 4 pillars:

1. Reinforce our excellence and service quality
2. Capitalize on our infrastructure
3. Transforming our B2B activities and strengthen our position in cybersecurity
4. Continue to grow in Africa and the Middle East

Our plan is supported by a new enterprise model, based on performance, excellence and trust, with environmental, societal and governance (ESG) issues at the heart.

orangeTM